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Generations at Work.

Back when most people were still navigating Omaha's streets in buggies pulled by horses and the average income was a fraction of today's minimum wage, one of the city's business staples was just hitting the ground. Now 90 years later, the family owned, fourth generation business, All Makes Office Equipment Co. remains one of Omaha's most dominant and most preferred office furniture and equipment dealerships. "All Makes is a contract office furniture dealership and represents hundreds of lines of office furniture ranging from home and small offices to Fortune 500 companies throughout the world," said Jeff Kavich, President/CEO. "What differentiates All Makes from our competition is the wide variety of products and manufacturers that we carry which address all price points."

Longevity in the marketplace – having witnessed and participated in the transition of office furniture from being very industrial and plain to more attractive and comfortable over the past few decades – also differentiates All Makes from most of its competition. "The products have certainly changed over the years," Kavich said. "The beginning of the previous generation, your choices of a desk were either gray, green, or black and your chairs were either black or brown. Today, the ability to customize a workspace with fabrics and finishes is virtually unlimited. Proper ergonomics also play a major role in all products sold today."

Having been a major player in the market for nine decades has also afforded All Makes certain privileges and opportunities not always enjoyed by its competitors. "We have incredible buying power and leverage with our manufacturers because of our history in the business," Kavich added. "Because of this, we're able to pass those savings onto our customers by providing very competitive pricing. All Makes offers value-added, customized solutions for the needs of all types of businesses, including outstanding sales, service, design, new, used, project & move management, delivery and certified installation."

Experience in the business goes beyond All Makes' many years in the Omaha market. Its 10-member design team consists of college graduates with degrees from accredited schools, and also includes one NCIDQ certified designer. "We have been in business providing products to Omaha customers for the majority of the city's existence," Kavich said. "We're very proud of what we have created in Omaha and look forward to future generations carrying on what we've been able to achieve."



President/CEO
Jeff Kavich

2558 Farnam Street
Omaha, NE 68131
(402) 341-2413
www.allmakes.com